



**Commission Meeting Minutes
 Tuesday, February 27, 2018
 Stanislaus County Office of Education
 Board Room
 1100 "H" Street, Modesto, CA**

Children & Families Commission
 930 15th Street, Modesto, CA 95354
 Phone: 209.558.6218 Fax: 209.558.6225

Members Present: Vicki Bauman, Ignacio Cantu Jr., David Cooper, Kathy Harwell (Chair), Mary Ann Lee, Nelly Paredes-Walsborn (Vice Chair), George Skol, Dr. Julie Vaishampayan.

Members Absent: Vito Chiesa

Staff Present: David Jones, Executive Director; Veronica Ascencio, Accountant; Denae Davis, Confidential Assistant IV; and Jack Doering, Commission Counsel.

- I. Chair Harwell called the meeting to order at 4:02 p.m. Commission members, staff, and attendees were introduced and welcomed.
- II. Commission members and attendees recited the Pledge of Allegiance.
- III. Announcement of Commissioner Recusals – None
- IV. Public Comment Period – None
- V. Consent Calendar - Agenda items marked by an Asterisk (*)
- VI. Agenda Items

*A. The Commission approved the Commission Meeting Minutes of December 12, 2017.

Approved on the consent calendar. Motion by Skol, Second by Cooper. Unanimously approved.

B. Executive Director's Office

- 1. Approved the authorization to change the name for the Stanislaus County Children and Families Commission to First 5 Stanislaus and authorized the Executive Director to take necessary steps to implement the name change.
 New logo/name projected to be implemented by July 1, 2018.
 Opened to audience for questions - None
Motion by Paredes-Walsborn, Second by Skol. Unanimously approved.
- 2. Approved one-year contract awards for Fiscal Year 2018-2019 and one-year Contract Reductions for Differential Response Family Resource Center Contracts in Fiscal Year 2018-2019; authorized Executive Director to negotiate and execute contract amendments for the existing DR FRC Contracts for a 10% funding reduction in Fiscal Year 2018-2019; authorized Executive Director to negotiate and execute one-year agreements for Fiscal Year 2018-2019 with service providers; authorized staff to work with contractors to develop budgets up to the amounts specified on the attached contract schedules; designated the following agencies as contractors for Fiscal Year 2018-2019: Children's Crisis Center, Court Appointed Special Advocates, El Concilio (La Familia Counseling), Keyes Union School District (Kindergarten Readiness Program), Riverbank Unified School District (Kindergarten Readiness Program), Sierra Vista Child & Family Services (The Bridge), Stan. Co. Behavioral Health & Recovery Svc. (0-5 EIP), Stan. Co. Health Services Agency (Dental Disease Prevention), Stan. Co. Health Services Agency (HBO Program), Stanislaus County Office of Education (Healthy Start), Stanislaus Family Justice Center, United Way (211 Project);

designated the following DR FRC agencies for 10% reductions in Commission funding during Fiscal Year 2018-2019 only: Aspiranet (Turlock), Center for Human Services (Ceres), Center for Human Services (Oakdale/Riverbank), Center for Human Services (Westside), Parent Resource Center (Central Modesto), Sierra Vista Child & Family Services (Hughson), and Sierra Vista Child & Family Services (N. Modesto/Salida).

Presentation provided by Jones. *Powerpoint with presentation and graphs is attached.* Presentation included funding strategies for the Commission since the mid-2000s. Commission began with the financial strength of a \$23 million fund balance. Its economic drivers are a high community benefit need, poverty, 2x the national unemployment rate, and a tremendous scope of need. Historically there has been a strategic “spend down” of the fund balance through deficit spending. In 2009 a choice was made to have a “fiscal cliff” for the Commission, versus multiple cuts over time. The fiscal cliff was decided upon during the economic recession. During the recession, the state unsuccessfully tried to take Commission fund balances.

The fiscal cliff was designed to maintain program stability and sustainability. The cliff was expected to hit around 2012/2013, but instead the Commission experienced an extended five year time period without hitting the cliff. Benefits of the extension include an extra five years and \$15 million in local investments. The Commission has a history of adjusting its spending plan based on strategic priorities. Sustainability has been an ongoing discussion since 2009, which includes sustainability of services after funding is no longer available. A \$176,000 contract with Social Entrepreneurs, Inc. (SEI) was used for training of funded partners and creation of 16 custom sustainability plans for their organizations. Over time, revenue for the Commission has continued to decline as a result of decreased tobacco consumption through policy changes at the state level. While revenue is important, issue is in the structural plan of deficit spending – it’s not sustainable.

Commission has had five extra years before the cliff hit, there have been tremendous investments made, and we’re currently in a strong economy. Looking at the long range model and fund balance shows a need for change. We all perform community collective impact work. There is a community willingness to participate in collaborative and solution based work, and there is no single agency pulling all 0-5 partners together. The revenue declines continue to be projected. There is a need for greater 0-5 family systems development and coordination, and stronger data systems for 0-5 work.

An economic downturn and its impacts will come and will affect everyone. Looking at the general demographic cohort who we serve, changes with our cohort may require different strategies in the future – it’s a different world today than it was 20 years ago. There is a greater need for projects that are scaled up in the community for impact. There will be decisions made on how to use Children and Families Commission capital and changes in the fiscal policy. Planning is needed for change, the strategic plan we’re going to approach will be a 5 year plan, but our mindset will need to be out 10-20 years, if possible, keeping the community impact over time in mind. We will also keep population and program based outcomes in mind for future discussions. Future roles of the Commission may need to change. We’ve been a direct funder and may continue this. But as our resources become scarce, we’ll need to evaluate our role as a convener? Collaborator? Will we be involved in systems work? Do we look at advocacy and policy as revenue declines? How will we work with and form data? How will we build provider capacity within the community? Part of the context for future decisions is bigger than the cliff.

The Commission meeting in December discussed the possible Fiscal Year 2018-2019 reductions, which has lead to more meetings and extensive dialogue with partners regarding impacts and reductions. Jones has had extensive discussions with each partner. The Commission recognizes what impacts and reductions will mean to each partner, as

most partners are community non-profit organizations. We know that most of the organizations are not fully funded for the services they are already providing and have been making up deficits on their own.

The actions considered by the Commission today will serve multiple purposes: 1) it provides continuity for our funded partners through next fiscal year while at a reduced level, which means approximately 16 months of funding security from today; 2) it provides significant advance notice of reductions in funding to our partners for their fiscal planning purposes for 2018-2019; and 3) provides funding security while partners engage with the Commission's strategic direction/planning process.

Commission actions today include the approval of one-year contract budget allocations per contractor for Fiscal Year 2018-2019 and a one-year only 10% reduction for the Prop 10 DR FRC funding. This reduction would be for Fiscal Year 2018-2019 only. These are three year contracts that will begin their second year at the start of Fiscal Year 2018-2019 and this reduction would be for one-year only. This action does not impact the existing funding from the Community Services Agency as part of the totality of the DR FRC contract. These three year contracts are joint contracts signed by CSA and the Commission to provide a wide spectrum of services. The budget allocations are being approved three months earlier to allow partners extra time to prepare for Fiscal Year 2018-2019. With these changes, it is also acknowledged that organizations will need to change their scopes of what they do with the budget reductions and the SCOARRS criteria will also need to change. Commission staff is committed to working with each partner on both scope and SCOARRS over the next few months. Each DR FRC has complex funding and service mechanisms, changes to contracts carry the potential to impact how the FRCs provide services. In every contract there is a "30-day out" clause which applies to all contracts, including three-year contracts. A contract for Fiscal Year 2018-2019 is not a guarantee of a contract for Fiscal Year 2019-2020. Also, the Commission could decide that as a result of its strategic planning process in 2018, that all existing contracts are eliminated through system restructuring for Fiscal Year 2019-2020. Jones provided a visual of the Proposed 2018-2019 One-Year Contracts, which shows the Commission's level of support to each partner over the years, and what the contract amount for Fiscal Year 2018-2019 would look like, if approved. After careful consideration, conversation, and extensive dialogue, staff has applied a general methodology where one-year contracts above \$1 million received a 20% reduction from Fiscal Year 2017-2018 amounts, contracts over \$60,001 and under \$1 million received a 10% reduction and contracts \$60,000 and under received a 5% reduction. Also noted regarding the chart is the "Healthy Cubs" program is not shown, this is because the Health Services Agency voluntarily requested the Commission no longer fund this program. The Family Justice Center had a \$1,530 accounting adjustment included in the FY 2017-2018 total, therefore their 10% adjustment is based on a \$100,000 contract value, resulting a \$90,000 award for Fiscal Year 2018-2019, if approved, which has been discussed with FJC leadership. Stanislaus County Health Services Agency – Dental Disease Prevention voluntarily took a greater deduction going from \$30,000 down to \$20,000.

Today, approval of the 10% reductions for the Commission's three-year contracts for Fiscal Year 2018-2019 only. For the DR FRCs, it is recommended the Commission approve a 10% reduction in Prop 10 funding only, for a period of one-year only, that being Fiscal Year 2018-2019. Jones displayed a chart showing the Proposed 2018-2019 DR Family Resource Center Contracts. Total changes in funding allocations would be a savings of \$935,010, if contract funding reductions are approved. *Organizations less than \$60,000 took a 5% cut. These organizations include CASA, Keyes Kindergarten Readiness Program, and Riverbank Kindergarten Readiness Program. Concern of 5% being too large of a cut for the smaller organizations.* Jones reviewed the Staff Recommendations. He also noted on page 20 of

the agenda packet for item 1.b, there is an incorrect page number. The sentence should read: "Approve the following contract allocation recommendations on page 19 of the agenda packet and authorize the ED to negotiate and execute the contracts:"

Chair Harwell asked for feedback from Commissioners and then asked for any public comments on the item.

- Colleen Garcia (Children’s Crisis Center) spoke and acknowledged Jones for his time spent and approach regarding the process, meeting, feedback, and discussions on funding.
- Steve Ashman (CASA) spoke and stated CASA is small, but mighty. CASA has 460 on the waitlist, 40% of those served are under 5 years old, but they’re here to create solutions and are supportive of any decision made.

MOTIONS TO ADOPT 2018-2019 CONTRACT ALLOCATIONS

1. ALL COMMISSIONERS CAN VOTE ON THE FOLLOWING MOTION:

I move that the Commission:

- Approve the following FRC /DR initiative contract reduction recommendations on page 18 for 2018-2019 with the Community Services Agency (CSA) and authorize the ED to sign 3-way contract amendments with CSA and the following agencies in the following contract amounts:

Agency	Program	Amended Contract Amount	Commission Share for 2018-2019
Aspiranet	Turlock Family Resource Center	\$267,477	\$171,374
Center for Human Services	Ceres Partnership for Healthy Children	\$248,089	\$147,076
Center for Human Services	Oakdale Family Resource Center	\$216,618	\$142,962
Center for Human Services	Westside Family Resource Center	\$270,263	\$214,144
Parent Resource Center	Parent Resource Center	\$584,078	\$315,411
Sierra Vista Child & Family Services	Hughson Family Resource Center	\$187,488	\$132,422
Sierra Vista Child & Family Services	North Modesto Family Resource Center	\$529,408	\$280,032
Totals		\$2,303,421	\$1,403,421

Motion by Lee, Second by Cantu. Unanimously approved.

- Approve the following contract allocation recommendations on page [19] of the agenda packet and authorize the ED to negotiate and execute the contracts:

Agency	Program	Line	Amount
El Concilio	La Familia Counseling Program	Line 3	\$88,200
Keyes Union School District	Keyes Kindergarten Readiness Program	Line 4	\$9,500
Riverbank Unified School District	Riverbank Kindergarten Readiness Program	Line 5	\$19,000
Sierra Vista Child & Family Services	The BRIDGE	Line 6	\$166,500
Stanislaus County Behavioral Health & Recovery Services	Zero to Five Early Intervention Partnership	Line 7	\$1,218,407
Stanislaus Family Justice Center	Stanislaus Family Justice Center	Line 11	\$90,000

Motion by Skol, Second by Paredes-Walshorn. Unanimously approved.

2. Commissioner Skol leaves the room. A motion is made:

I move that the Commission approve the following contract allocation recommendation on page 19 of the agenda packet and authorize the ED to negotiate and execute the contract:

Agency	Program	Line	Amount
Children’s Crisis Center	Children’s Crisis Center	Line 1	\$414,000
Court Appointed Special Advocates	Court Appointed Special Advocates	Line 2	\$57,000

Motion by Cooper, Second by Lee. Opposed by Bauman. Skol abstains. Approved.

3. Commissioner Skol returns and Commissioners Lee and Vaishampayan leave the room. A motion is made:

I move that the Commission approve the following contract allocation recommendations on page 19 of the agenda packet and authorize the ED to negotiate and execute the contracts:

Agency	Program	Line	Amount
Stanislaus County Health Services Agency	Dental Disease Prevention Program	Line 8	\$20,000
Stanislaus County Health Services Agency	Healthy Birth Outcomes/Perinatal Home Visitations	Line 9	\$1,071,328

Motion by Bauman, Second by Cooper. Lee and Vaishampayan abstains. Approved.

4. Commissioners Lee and Vaishampayan return and Commissioner Bauman leaves the room. A motion is made:

I move that the Commission approve the following contract allocation recommendations on page 19 of the agenda packet and authorize the ED to negotiate and execute the contract:

Agency	Program	Line	Amount
Stanislaus County Office of Education	Healthy Start	Line 10	\$448,558

Motion by Cooper, Second by Skol. Bauman abstains. Approved.

5. Commissioner Bauman returns and Commissioner Harwell leaves the room. A motion is made:

I move that the Commission approve the following contract allocation recommendations on page 19 of the agenda packet and authorize the ED to negotiate and execute the contracts:

Agency	Program	Line	Amount
United Way of Stanislaus	211 Program	Line 12	\$72,000

Motion by Cooper, Second by Skol. Harwell abstains. Approved.

Commissioner Harwell returns and the meeting continues.

- 3. Approval to Issue a Request for Proposal for Strategic Direction/Planning
 - The RFP will have a max contract cost of \$75,000.
 - Opened for questions from audience – None
 - Motion by Skol, Second by Cooper. Unanimously approved.**

C. Committee Reports

- *1. Accept the Minutes of the Administrative Committee Meeting of January 8, 2018
 - a. Monthly Financial Report as of December 31, 2017
 - b. Quarterly Financial Report July 2017 – December 2017
- *2. Accept the Minutes of the Operations Committee Meeting of January 11, 2018
- *3. Accept the Minutes of the Administrative Committee Meeting of February 12, 2018
 - c. Monthly Financial Report as of January 31, 2018

*4. Accept the Minutes of the Operations Committee Meeting of February 15, 2018

*5. Accept the Minutes of the Executive Committee Meeting of February 21, 2018

VII. Correspondence - None

VIII. Commissioner Reports

d. Cantu attended the Parent Café at Garrison Elementary where parents were given skills to communicate, discuss, and learn how to strengthen families. Cantu reports a great turn out at event.

e. Skol and Paredes-Walsborn attended the Early Childcare Conference at the beginning of February. Event was well attended and attendees were very positive.

IX. Staff Reports – None

X. The Commission meeting adjourned at 5:09 p.m.